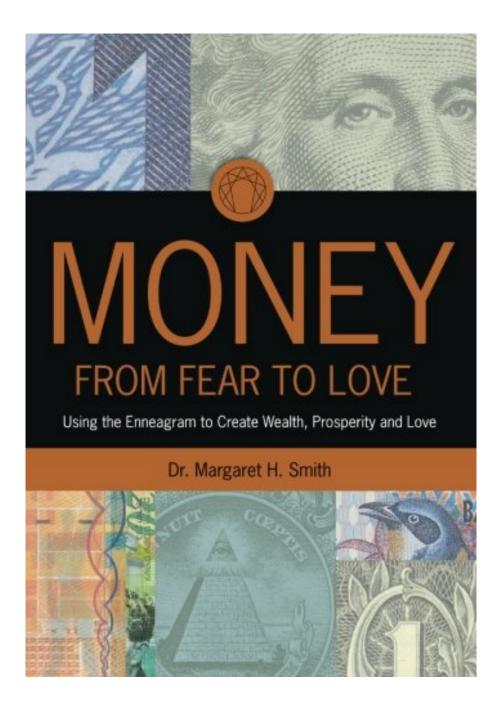


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About the Author

Dr. Margaret Smith is an intuitive money coach, teacher, and inspirational speaker who works at the nexus of money, personal growth, and spirituality. She leads workshops on transformational journeys with money. She is principal of EnneaCoaching, a coaching and consulting firm which provides Enneagram training seminars, workshops, and coaching for companies and individuals seeking to understand their personality style at work, in leadership, and with money. She is a Certified Riso-Hudson Enneagram TrainerTM, a Certified Financial PlannerTM, and a former Economics professor. She was financial planner and coach for Smith Financial Place from 2005 to 2010. She is a Certified Integral CoachTM through New Ventures West. Dr. Smith received her PhD in Business Economics from Harvard University, and her BA, summa cum laude, from Yale University. She has spoken at International Enneagram Association conferences and has published various articles on real estate and finance in academic journals. She is married and mother to four children. To learn more about Dr. Margaret Smith, please visit www.MargaretSmith9.com.

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"Dr. Margaret Smith has written the first book not simply about money and the Enneagram, but about money as an expression of consciousness. This is a powerful topic, deserving of wide attention and further development." – Don Richard Riso, co-author of bestselling book, The Wisdom of the Enneagram. This book is a pioneering guide to using the Enneagram to understand and heal our relationship to money. Money reflects who and where we are in our lives. Most of us begin our connection to money with feelings of fear and scarcity. But we are capable of much more fulfilling relationships to money than we might even realize. If we are willing to take an honest look at what drives our sense of scarcity and blocks us from wealth and prosperity, we can begin to take the journey from scarcity to abundance, fear to love, and surviving to thriving. Most money guides offer a one-size-fits-all solution to money. This book takes a more personal approach, drawing on your Enneagram personality traits to identify which money solution best suits you. You'll discover why you don't do what's best for you, pinpoint the money challenges that hold you back and block you from living to your highest potential.

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Ka-ching!

By John A. Stabb

This is a well written, insightful, conceptually sound discussion of our relationship with money. It's not a detailed guide to personal finance, but rather a gateway to understanding the psychological underpinnings of our attitudes toward money: earning it, spending it, investing it, and giving it away. Dr. Smith uses her knowledge of the Enneagram to lay out the nine money "domains", and shows how each of the nine enneatypes tend to behave with regard to their personal finances. Most helpful are her discussions of the blind spots each of us has, that can get us into financial trouble if we are not aware of them. Dr. Smith makes extensive use of quotes from individuals she has worked with in her financial planning practice, that serve to put a human face on the conceptual discussions.

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Great resource for enneagram fans!!

By K. M.

I have been using the Enneagram in my work and personal life for some time and have found it to be an IMMENSELY helpful system, and I don't know why it never occurred to me that the structure could be adapted to understand different peoples' money habits and relationships as well. This is a very well done book that has given me a new perspective on my relationship to money and my habitual patterns, and has given me a new map to use for changing the negative patterns. Highly recommended!

4 of 5 people found the following review helpful.

An excellent contribution to Enneagram studies.

By David Hall

Dr. Margaret Smith has written an engaging and ambitious book that goes far beyond the subject of moneymanagement to look at how people with different Types and different Instinctual priorities relate to money, scarcity, prosperity, and abundance. Along the way, we learn much that is new not only about how the nine Types relate to money but also about the Enneagram itself. Smith has a penetrating grasp of the structural patterns contained within the Enneagram, and she offers several thought-provoking interpretations of how the various triadic groupings within the Enneagram converge and interact within the realm of money in our lives.

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